



## Graystar: Delivering the cool Italian touch

GRAYSTAR Trailers commenced operations in early 2009.

The company is owned and operated by David and Samantha Gray, who lead a team of staff that specialises in the manufacture of refrigerated transport equipment.

A highly-experienced team was handpicked for the workshop.

David has close to 30 years experience in the vehicle manufacturing industry. The team at

Graystar Trailers collectively has more than 100 years experience.

Graystar Trailers' core business is refrigerated semi trailers. David saw an opening in the market for a premium product that would stand up to Australian conditions.

He acquired the services of Roger Wiltshire, who was semi-retired.

Roger has extensive knowledge of the trailer

industry and suppliers, as well as a close association with many clients. His engineering skills and knowledge of laminated panel constructions have been invaluable. A very high standard of workmanship was one of the main prerequisites. Trailers are built to the same exacting standards David has always been known for. Having built the business from scratch though, has

allowed Graystar to initiate new concepts, which are letting them raise the bar even higher.

The use of premium high-quality insulation in its construction, makes a Graystar Trailer ideal for the harsh Australian climate. While custom built refrigerated semi-trailers are Graystar Trailer's niche, the design and construction of dry freight trailers is also in progress.

Laminated panel construction and sales are also becoming a large part of the business. The process of construction and the lightweight materials used, are in high demand for manufacturers of high quality fifth wheelers and motorhomes etc.

While it is still early days for Graystar Trailers, the future is certainly looking bright. David said he didn't intend to increase the size of the



THE BEST: Graystar Trailers specialises in refrigerated semi trailers.

business dramatically, as he liked to deal with clients on a personal level and design equipment that would improve their operation's efficiency.

David is always sourcing quality materials, as this will reduce the clients' cost, instead of increasing it.

"We decided to use high-quality Italian laminate to produce fibreglass sandwich panels that will defy competition," he said.

The improved

thermal qualities characterising Graystar's refrigerated vehicles also assist in saving fuel and reducing greenhouse gases.

"We are encouraging transport companies to invest in the development of low emission technology and proceed to replace existing equipment with environmentally sound vehicles," David said. "We also try to decrease trailer weight without sacrificing structural integrity and

thereby diminish both cost and carbon emission."

David is preparing a new trailer design to capture the market in May. The new design will be substantial, efficient and innovative. David personally guaranteed premium quality and the new design will stay true to the company's principles.

For further information phone Graystar Trailers (03) 9484 4568.

\*All prices inc GST.

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