

New lift unveiled

INCA Lift Equipment was founded in 2009 by Andy Mah, James Staples and Mark Nazzari in Perth, Western Australia.

The original idea came from a need to service their own bus fleet but interest was high in the cost effective workshop equipment so with the demand, they started selling to the general public in January 2010.

Inca continues to run a depot from Welshpool in WA.

The company had since grown to service Australia-wide and New Zealand.

Their main depots are located at Rocklea in Brisbane and Dandenong in Melbourne.

Along with these operational bases, Inca

has a dedicated service team in every state around Australia to make sure no customer is out of reach.

Inca Lifts also has products throughout country-Australia and their country customers can expect the same level of service as those in the city. Inca Lift Equipment has two different models available - a 5t worm drive post that is connected to three phase power along with a 7.5t wireless hydraulic model.

At the Brisbane Truck Show recently, Inca Lift Equipment unveiled their new 5.5t wireless model, the same Siemens operating systems as the 7.5t but with a more streamline design and a lighter weight.



ON DISPLAY: Inca Lifts at the Brisbane Truck Show.

PHOTO: CONTRIBUTED

Milestones for Graystar

JUNE 2015 marks the sixth anniversary of Graystar Trailers in the refrigerated transport manufacturing industry.

Another recent milestone was the production of the 150th trailer, which was supplied to Sargeant Transport.

David Gray and the crew are very enthusiastic about some new developments in the pipeline.

Ongoing advances in research and design have certainly shown benefits.

The newest trailers are lighter, stronger and more thermally efficient than previous models.

Various PBS approvals are now in progress to cater for the continuing demand of shrewd operators. The days of building standard trailers are a thing of the past.

Graystar Trailers' 26-pallet refrigerated trailer has moved off the drawing board and into production.

This trailer in full freezer format is expected to tare at anything up to 1000kg lighter than some other similar trailers in the market.

Continuing improvements in Graystar Trailer's chassis designs and laminated panel construction allow longer



MILESTONE REACHED: Graystar Trailers are celebrating their sixth anniversary in the refrigerated transport manufacturing industry this month.

PHOTO: CONTRIBUTED

and more efficient trailers to be built with minimum tare weight increases.

Continually trying to make their product better leads them to source some of the best materials from around the world.

"We do not believe that just building a cheaper product is the answer," Mr

Gray said.

"The smart operator is trying to conserve costs wherever possible. Purchasing a premium product up front has many benefits down the track.

"Better chassis design improves tyre wear, brake performance and reduces fuel costs. Lighter tare

weight allows for more payloads. Greater thermal efficiency reduces running costs and maintenance on the fridge unit," Mr Gray said. "To quote Warren Buffet 'price is what you pay - value is what you get'."

For further information contact Graystar Trailers on (03) 9484 4568.

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